

Colorado State Board of Education

## TRANSCRIPT OF PROCEEDINGS

## BEFORE THE

## COLORADO DEPARTMENT OF EDUCATION COMMISSION DENVER, COLORADO

SEPTEMBER 10, 2015, Part 3

BE IT REMEMBERED THAT on September 10, 2015, the above-entitled meeting was conducted at the Colorado

Department of Education, before the following Board Members:

Steven Durham (R), Chairman
Angelika Schroeder (D), Vice Chairman
Valentina (Val) Flores (D)
Jane Goff (D)
Pam Mazanec (R)
Joyce Rankin (R)
Debora Scheffel (R)

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1 CHAIRMAN DURHAM: Away we go. We're going to 2 move on now to item, where are we here, item 6.0. for discussion only, this meeting, depending on how this 3 meeting goes will be for action next meeting. Let me ask Dr. Schroeder to assume the chair for the moment and --5 6 UNIDENTIFIED VOICE: (Indiscernible). That's not unusual for me. CHAIRMAN DURHAM: 7 If I might be recognized to proceed. 8 9 MADAM CHAIR: Mr. Durham. 10 CHAIRMAN DURHAM: Thank you. This issue first came to my attention last December when we attended 11 the Joint Budget Committee hearing for the department's 12 13 budget. At that time Senator Lambert and I think some other members of the budget committee had been alerted by 14 staff that there were five, or up to five I'm not sure 15 16 they were actually all still employed at the time but 17 there were up to five members or five employees at the Department of Education who were paid for by private funds 18 19 and in addition to that some of those employees were in a supervisory mode or position. And that led Senator 20 Lambert I think to correctly question, raise all kinds of 21 question from if you end up with a sexual harassment 22 23 complaint exactly who's responsible the employer of those 24 people or the state that put them into a supervisory position and who has that liability and how does the 25



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1 governmental immunity flow. 2 So those were legitimate practical questions 3 but the underlying question which has been highlighted by the controversy over common core and the testing modality is that these ideas, common core, were largely a product 5 6 of wealthy foundations and those foundations used significant financial muscle to promote those ideas. And 7 I guess looking at it on the other side the Gates 8 Foundation probably enjoys a reputation among some as 9 being enlightened but let's just presume for a moment the 10 11 donor had been the Coke Foundation how many people would have the same view of that. The fact that it's nonprofit 12 13 involved in the donation really doesn't eliminate the problem that it appears that the state is involved in pay 14 for play and if you're willing to donate enough money you 15 can make policy. And that -- it's that appearance of 16 17 impropriety that this policy statement and the adoption should we adopt this policy statement tries to get at. 18 19 And so it tries not to, we're not going --20 the policy does not go so far as to prevent a wellintentioned private donor from hiring teachers in impacted 21 school districts to provide additional help for children 22 who are on free and reduced lunch. It doesn't attempt to 23 24 deprive -- it doesn't attempt to deprive access in

additional funding to nonpolicy areas. And so the impact



1 of this is to eliminate grants that could be used to drive 2 policy. If they want to give money to help kiddies or --3 MADAM CHAIR: Kidlets. CHAIRMAN DURHAM: Kidlets, I'm sorry for the If you want to provide money for that 5 technical term. 6 purpose that's likely to be encouraged. But policy is equally the purview of every taxpayer and every citizen, 7 it is not more the purview of those who can afford to hire 8 five staff people to help drive a particular policy 9 And so that's what, what I'd hoped to accomplish 10 outcome. 11 with this policy. I had asked Mr. Dyl to help me with the details of this and I suppose with every document that has 12 13 a legal genesis it undoubtedly leaves some questions. I have read it on many occasions, and I think that it -- I 14 think that it tries to delineate between policy grants 15 16 that are attempting to drive an outcome and grants that 17 are designed to drive or to provide assistance too in the education of children. So with that I would yield to any 18 questions or comments. 19 MS. FLORES: Would you just say that last 20 21 statement again? 22 CHAIRMAN DURHAM: Well it's designed not to, 23 not to eliminate or discourage grants for the delivery of service. But is designed to prohibit grants that are 24 designed to drive a particular policy outcome be that high 25



stakes testing, be that common core, be that any 1 2 particular educational outcome that is not -- I think and 3 it's probably safe to say that many of the grants and the activities of these private foundations have probably done a significant, they've done significant damage to local 5 6 control, because they don't really want to run around and see if they can influence policy in 179 school districts. 7 It's easier to do it at the state level. So if I were to 8 9 look at a victim of the grants that have been trying to 10 drive policy both inside government and outside government 11 through think tanks and funding organizations, and we see them show up here all the time, there's no doubt that the 12 13 witnesses are in the employ of someone with an interest that really needs to be kept outside of government so that 14 we don't give the appearance of impropriety or the 15 16 appearance of pay for play. 17 MADAM CHAIR: No I'm in charge. 18 CHAIRMAN DURHAM: I know but Jane's asking. MADAM CHAIR: Oh, I'm sorry. I thought you 19 20 were pointing at me. 21 CHAIRMAN DURHAM: You weren't looking right either. 22 23 MADAM CHAIR: I wasn't even. 24 UNIDENTIFIED VOICE: He's looking you're not. MADAM CHAIR: 25 I know.



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1 MS. GOFF: I picked up the nuances that are 2 different here Tony, but in essence how is this different 3 than how we already operate around grants? There's actually statutory language that speaks to the requirements for grant applicants and what's it called the 5 6 letter, the letter, we have some things in place already that outline that. What is, what is different about this? 7 MR. DYL: I think that this actually 8 memorializes some of the changes we've put in earlier this 9 year in regards to MOUs and that was again in response to 10 having essentially foundation employees come in and work 11 on behalf of the department. This particular policy 12 13 excludes governmental gifts, grants or donations which are all generally like federal grants, other state grants are 14 quite often part, you know, part of a larger legislative 15 scheme and it also excludes any direct services. So a 16 17 grant for the department to provide direct technical services to districts or to teachers and to such. 18 I think that what we're trying to do here is give the 19 commissioner the discretion to review the grants coming in 20 and determine whether or not the grant looks suspicious. 21 That is it would be a grant you know that is sort of 22 intended to be more of a pay for play type situation than 23 24 something where services would be provided.

MS. GOFF: Then I would ask Dr. Asp at this



time do you have any real life examples of where you have 1 2 encountered a request, or do we have some recent history where some suspicious entity from the private sector --3 how is it obvious that this is going to impact policy? I'll let you respond if you want to and then I'll have a 5 6 follow up because I'm having trouble pinning down exactly how we would talk to people about direct services means 7 what as opposed to an obvious, kind of an obvious 8 motivation of we went to work for you so that you will 9 change -- you can influence law and State Board rule in 10 our case. Because we do act off of policy, so in order if 11 we're getting -- if we're getting help, we're being 12 13 offered financial or other resource help to implement policy that's been put on us, I just think it would be 14 kind of hard to separate out whether direct services are 15 16 required for that versus how does that relate to 17 suspicious money? I don't --I think that if you're looking at a 18 MR. DYL: 19 grant that is directed towards implementing an existing policy that is either in legislation or has been adopted 20 by the board then that would not raise the concerns under 21 this policy. I think that would be more like a direct 22 services, I think it's where you're -- you're looking for 23 24 a grant where someone is looking for discretion to actually make or influence policy under the governmental 25



- 1 banner of the department or the State Board.
- MS. GOFF: So how would that be different
- 3 than lobbying?
- 4 UNIDENTIFIED VOICE: Well it is lobbying
- 5 didn't you all go to Bush's thing last year? I mean to
- 6 that conference, you all got paid by some foundation to go
- 7 to there--
- 8 MS. GOFF: I did not go.
- 9 UNIDENTIFIED VOICE: -- to that conference,
- 10 paid. Well I mean it's --
- 11 MS. GOFF: I did not attend but it's not that
- 12 I wouldn't have. But that's a really good example it's
- 13 that, it's the idea of where do you, how do we draw the
- 14 line here.
- 15 UNIDENTIFIED VOICE: You know --
- MS. GOFF: And communicate, and how to
- 17 communicate that with private voters.
- 18 MR. DYL: If I may I think that's a good
- 19 question because, you know, if you have somebody who's
- 20 bald -- doing a rather bald face you know we're proposing
- 21 to give you money and return for you letting us write
- 22 these rules. Unless the people you're dealing with are
- 23 amazingly unsophisticated they're not going to put it in
- 24 quite so stark terms. But you would you'd be able to look
- 25 at the grant and understand that that's what they're doing



1 and that perhaps it's a foundation that is being supported 2 by some members of private industry who could potentially benefit. I think what this does is it indicates that 3 there will be a review of every grant offered to the department by the commissioner to determine whether or not 5 6 it falls within those parameters and that every grant award accepted would then be subject to the same MOU and 7 grant terms to make sure that policy making remains within 8 the authority of the State Board and of the department. 9 But there would be, I think the Commissioner would be 10 required to really rule on those closed cases. 11 MADAM CHAIR: 12 Deb. 13 MS. SCHEFFEL: So in terms of, let's just think about some things that have occurred would these 14 fall under the eqis of this policy for example the Race to 15 the Top money which is federal money. But there was 16 17 Gate's money within sight of it and I think CEI legacy this will work for the department although I don't know 18 19 exactly what that looked like and they've received Gates money and the Gates are just an example. So does this 20 suggest that those kinds of like second tier influences 21 would be prohibited because it's not the entity itself but 22 it's the funds inside of it from whence they come? 23 24 MR. DYL: Quite possibly, I mean we have to look at the -- I'm not sure about how the Gates Foundation 25



- 1 got into the Race to the Top grant or if that was separate
- 2 or not.
- MS. GOFF: It didn't.
- 4 MR. DYL: You know certainly governmental
- 5 grants would not, would not be covered by that but I think
- 6 that's something that would have to undergo a review.
- 7 MADAM CHAIR: Anybody else?
- 8 MS. FLORES: I mean I, I
- 9 MADAM CHAIR: Val?
- 10 MS. FLORES: I'm just thinking about how the
- 11 Gates Foundation, not the Gates Family Foundation but the
- 12 Bill and Melinda Gates Foundation got into, gave all the
- 13 unions, teacher unions, and then PTA and you know just
- many of these foundations that have come before us had
- 15 money for, to support common core and that's what they're
- doing. I mean they, they -- they come here before us.
- 17 MS. GOFF: Did they come before us? Gates
- 18 came before us?
- 19 MS. FLORES: No, those people that were given
- 20 monies by common core.
- MS. GOFF: They're not us, they're not
- 22 government agencies.
- MS. FLORES: They're foundations but they're
- 24 pushing and I'm saying even --
- MS. GOFF: CEA for example is not a



- 1 foundation. MS. FLORES: Well, it's a nonprofit, and so 2 3 is the, so is the PTA and they're all supporting it, supporting common core. I mean tomorrow do you know that I was thinking of going to this conference on for Colorado 5 6 Latino elected officials who is -- maybe it's for early childhood, and guess who's supporting that? Bill and 7 Melinda Gates Foundation. 8 MS. GOFF: Was that a crime? 9 MS. FLORES: And they're, they are putting a 10 certain focus forth and yes it's, it's lobbying for a, a 11 position and so I don't know. I, I just look very 12 13 carefully at what they're pushing and --MADAM CHAIR: Any other concerns or 14 questions? 15 16 MS. MAZANEC: What was, excuse --17 MADAM CHAIR: Pam? 18 MS. MAZANEC: I quess I'm not sure why 19 there's confusion about this. This, this as Steve mentioned this came to light at the JBC meeting last year, 20 right when we found out that two people working in our 21 department were not being paid by the state, they were 22 being paid by the Bill and Melinda Gates Foundation 23
- MADAM CHAIR: No.

correct?

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1 MS. GOFF: I thought it was CEI. 2 MADAM CHAIR: Via CEI. 3 CHAIRMAN DURHAM: Indirectly I think they 4 were. 5 MS. MAZANEC: Exactly. 6 MADAM CHAIR: So wait a minute I've given 7 money to CEI too so let's just say they are the Bill and Melinda Gates Foundation. 8 9 MS. MAZANEC: And I'm not trying to 10 criminalize you, of course you can give money to CEI if you want to. But let's, let's not act like we don't know 11 what we're talking about here, we're talking about money 12 13 from the Gates Foundation provided to CEI to promote common core in Colorado. And they have, and that's the 14 point of this, and I think that Steve's correct if, if the 15 16 Gates or the Coke brothers were giving money to I don't 17 know what organization maybe the Daniels Fund or something 18 to, to defeat common core people might be raising an eyebrow about that too. 19 20 MS. SCHEFFEL: But this is where to me, and I acknowledge why this, this is an issue right now. Because 21 I think that it's important, at least for me and the rest 22 23 of you I maybe need your help. I need to have a clear 24 handle on the difference between direct services as a 25 result of policy that's already established, not by us,



1 somebody else. In this example not by CEI versus like 2 what we're talking about we were all at that JBC meeting we're well aware of what the issue is. That to me is 3 payroll, that is pay for play not in the sense of policy establishment, to me it seems a lot, it's a lot cleaner to 5 6 call that a personnel issue. So that's what I'm going to need to understand what we're actually doing here if we 7 put this little piece of paper in our document store. 8 Direct services as a result of grant money is a different 9 10 thing than payroll, putting somebody on the payroll. 11 Now the, I don't know common core is a good 12 example you know, are the, are the people that are working 13 on doing things related, direct services to implement the common core or the hour standards and things related to 14 it's not, to me that's not the same thing as those people 15 16 having an in into creating that policy. It's already 17 policy, these are folks that have been --18 MS. MAZANEC: But they still have an impact on how policy is right --19 20 UNIDENTIFIED VOICE: Through their own individual right as a citizen I would think --21 MS. MAZANEC: It may be, it may be, I mean 22 23 common core was --24 UNIDENTIFIED VOICE: Say yes but as far as implementing the policy that's already in place that's 25



- what they're doing, it's not creating new policy, that's
- 2 my view on it.
- 3 MS. MAZANEC: But it is influencing policy.
- 4 UNIDENTIFIED VOICE: I don't see that that's
- 5 the same thing.
- 6 MS. MAZANEC: I think it's still influencing
- 7 policy.
- 8 UNIDENTIFIED VOICE: Well, which --
- 9 Ms. GOFF: I think this is intended to be
- 10 difficult.
- 11 UNIDENTIFIED VOICE: It could like say
- 12 something that comes out of the learning but goes on in
- 13 reimplementation work and the training in the districts
- 14 and things that they're all taking part in in the school
- 15 buildings. Who's to say I wouldn't necessarily argue with
- it, I don't know. How does that become a new piece of
- 17 legislation?
- MS. MAZANEC: I don't think anybody's saying
- 19 it's new legislation.
- 20 MADAM CHAIR: Deb?
- 21 MS. SCHEFFEL: I think it might be just
- 22 helpful and it may not be possible just to think through
- 23 if this policy or this is in place what will happen that
- 24 didn't happen before and what will not happen that was
- 25 happening before, what would be an example of --



1 MS. MAZANEC: Thank you. 2 MS. SCHEFFEL: Like a decision tree that 3 would help us stop doing something and start doing other things, that's where I'm having -- I think it's really 4 important that we look at conflicts of interest and 5 6 funding streams, money definitely drives a lot of things. 7 We know there's been huge influence through funds to enact huge policy changes in Colorado and across the nation. 8 men these are not just Colorado issues, you know, these 9 10 foundations have a big impact across multiple states. the question is though what kind of a decision tree would 11 we put in place to use this language to stop doing some 12 13 things and start doing others maybe we need to think through the implications. 14 MADAM CHAIR: Ms. Emm go ahead. 15 16 MS. EMM: One of the things and I appreciated 17 Tony talking about this briefly, but this is somewhat when I first saw it I was kind of nervous oh my gosh does that 18 19 mean this or that or things like that. But the more I reflected on it and internalized it the more I understood 20 that this is actually codifying something that we're 21 actually already doing. We have an Intent to Submit 22 process which if there is maybe a unit or a division 23 24 within CDE that wants to apply for a grant which would be 25 privately funded it goes through this intent to submit

process with various reviews. And before they even submit



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2 the grant application it's reviewed to ensure that if we 3 were to accept these funds that it's not going to be driving or influencing potential policy in the future, it's very much focused on is it, is it helping us deliver 5 6 policy that's been put in place. Is it leveraging our resources in order to help us deliver technical assistance 7 or past due funds directly to districts in order for them 8 to do something. 9 So as I kind of reflected on this draft 10 that's how I kind of understood this to be used that it's 11 codifying or what were the words you used? 12 13 MR. DYL: Good question. Memorialize, memorializing kind of 14 MS. EMM: what we're already doing. The other thing that I would 15 like to point out is that we have established a website 16 17 for private gifts, grants, and donations, and we have them all listed with the award letters, the Memorandum of 18 Understanding with the agreements so that it is stated in 19 there that it is not driving policy if I remember 20 correctly that's one of the -- that's some of the language 21 22 in there. And so we've got the contacts for the people 23 who are the grant managers and things like that. And this is, this is new this year so, so that's just, that's how I 24 see this policy, but I would also be happy to add anything 25



1	or
2	MADAM CHAIR: Jeff?
3	MR. DYL: If I
4	MADAM CHAIR: Go ahead Tony.
5	MR. DYL: Maybe give you a couple of
6	hypotheticals. I mean it's possible you might have a
7	private foundation that would want to give the Department
8	of Education a grant to lend technical support for the
9	teaching of civics. Sounds wonderful, right, I'm sure
10	somebody could use that but then you look at the terms and
11	details of it and is says and as part of this you will
12	present and advocate this specific curriculum that the
13	company that gave us all, gave our foundation all its
14	money actually markets and you will present these to
15	different school district, in which case what you're
16	looking at is really more using a private foundation as a
17	marketing tool to promote a specific product or a specific
18	viewpoint depending on that. I mean that's the type of
19	thing you would have to look at and want to review.
20	MADAM CHAIR: That's a good example. Deb?
21	MS. SCHEFFEL: Could you speak to the Gates
22	example?
23	MR. DYL: You know I really can't because I'm
24	not, I'm not sure what's going on there with that. And I
25	should mention by way of background that for anyone who



1 has a background in higher education of course quite often 2 higher education has a very different view of this and 3 what they attempt to do is try to use nonprofits to do things that they may not otherwise be able to do, you know, as a governmental entity. So you actually do see, 5 6 and I guess what I'm saying is that I think that not under 7 this commissioner or the previous commissioner, but I know there have been some commissioners who have really looked 8 at this in a very different, in a very different sense and 9 have welcomed this sort of thing in the past. 10 But you 11 know I have to say I'm not aware of any recent issues where I have looked at it and thought it was problematic. 12 13 I know of some previous issues where large donors to the department have come in and frankly 14 advocated on behalf of private corporations and I left 15 those with the distinct sense that I wanted to know how 16 17 much money that private corporation gave that foundation, because it sounded like they were acting as a lobbyist. 18 You know so to a certain extent I know this stuff goes on, 19 20 there's different ways that different agencies deal with it and this seems to me to be a fairly ethical way to try 21 to look at -- look at the situation. 22 Go ahead. 23 MADAM CHAIR: 24 UNKNOWN SPEAKER: My concern is if certain foundations have a good relationship with the government 25



1 and able to infuse their influence by situating their 2 money inside of federal programs as it appears they have, 3 I mean I have to go back and look at the exact funding But from what I've read I think that Gates had stream. influence on these at the time. So that's one piece that 5 6 if the foundation has a relationship with the government and can pull it off and then another private entity 7 doesn't have that and therefore can have no influence. 8 mean I'm wondering if this actually limits us from 9 somebody that wants to foundation for constitutional 10 11 knowledge or something and wants to provide a grant that will allow schools to develop curricula to meet standard 12 13 a, b, c, and d, you know what I mean. I'm just wondering if this is actually already going on and it's so pervasive 14 that this type of language actually would limit a small 15 foundation with no connection to the government from 16 17 having an impact. I mean conceptually of course I agree 18 with it, I'm just wondering if it ends up helping us or not. 19 20 MADAM CHAIR: Joyce? I want to first for the record 21 MS. RANKIN: 22 say that I am a legislative aide for someone on the Joint Budget Committee I don't think I need to recuse myself 23 24 from this conversation but there's a couple of things I 25 would like to point out. On the policy statement it says,



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2 that seems to be where we focused on, some of these are very obvious but then it says, "Or give the appearance of 3 driving." There's that wiggle room there that fungibility, the appearance. I mean what's the appearance 5 6 to one person and the other one says no that's not a problem. But the way this is -- and this is very similar 7 to things that the legislators have to go along with and 8 then in here though it kind of puts the discretion of the 9 commissioner. So it would be I don't even know what goes 10 on sometimes here but it's hard to be responsible for it 11 if you're not even aware of it and then you have the JBC 12 13 bringing it up and you say gee I wish I would have known this before. So I do see the commissioner as maybe having 14 that responsibility to communicate with us so those two 15 16 things I just wanted to bring forward. 17 MADAM CHAIR: Thank you. 18 MR. DYL: I go back and agree with Ms. Rankin 19 and also Ms. Emm's statements. It would cause you to have 20 a different filter on cases coming to you. Here's an example from a school district point of view. 21 University of Colorado Hospital gives a grant to the 22 23 school district, in this case Aurora and Cherry Creek to instigate a very benign thing, a healthy kids piece and 24 the kids you agree to take this money to insert a unit in 25

"Administrators provided such gifts do not drive."



1 the science curriculum that's all about heathy eating and 2 that kind of stuff. And the kids get a bicycle if they do 3 these kind of things. What that grant did was force out some other parts of the curriculum because to get that grant money we had to change what we were doing in the 5 6 science curriculum and we didn't filter that enough and neither did other districts there so that that policy got 7 changed as a result of that without us thinking about it 8 9 very carefully. Now in the grand scheme of things it probably 10 11 wasn't a huge hurt to students although some science teachers would argue that you pushed out some curriculum 12 13 and the teachers had already made us do some stuff that is not as helpful as what we were doing. And we didn't have 14 a filter in place to think about that very much, so we 15 16 accepted this grant without understanding the 17 implications. And I think the idea of memorializing or somehow putting this there so that we have to think about 18 19 it more and be more up front about it makes no sense to 20 I worry a little bit about the vagueness, and I get that part and you're leaving some discretion up to the 21 commissioner to decide that. But it's a more open kind of 22 23 process. 24 MS. FLORES: And would you let us know about, 25 about those because you know I was sitting there and so

the JBC Steadman was talking about this and I was kind of



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2 appalled. 3 MS: RANKIN: It doesn't matter now, I'm trying to remember the chronology. 4 I don't think you were there. 5 MS. FLORES: 6 MADAM CHAIR: So folks are you comfortable with this, do we want to vote on this next time, do we 7 want it on the --8 MS. RANKIN: Can we think about it. 9 10 MADAM CHAIR: Do you want to think about it 11 and bring it up as an action item next time but not 12 consent? 13 MS. RANKIN: Steve? CHAIRMAN DURHAM: Thank you. It would be my 14 intention to put this on as an action item for the next 15 16 meeting where it would be subject to amendment and vote. 17 If people have suggestions or amendments to strengthen when or I would obviously welcome that or to weaken them I 18 19 may not welcome that quite as much. But it is a policy consideration that was driven not only by what happened at 20 the JBC which I thought was very enlightening and I think 21

particularly because of the individuals being in

supervisory roles created a lot of angst across the street

and there was a bill drafted, it was never introduced, it

may be introduced this year which would completely ban



- this, ban the practice of allowing loaned employees to
- 2 government. I don't know whether it will be introduced or
- 3 not, but it was, it had five, I think five budget
- 4 committee members as co-sponsors at one time and just
- 5 didn't get to six.
- 6 So this issue hasn't gone away, I think we're
- 7 trying to be proactive, and I think the -- I don't know I
- 8 reviewed all the grants that the department had at one
- 9 time probably six or eight months ago, there weren't many
- 10 as I recall, half a dozen does that sound about right?
- 11 MADAM CHAIR: All of the private ones are
- (indiscernible).
- 13 CHAIRMAN DURHAM: Yeah I think it, it wasn't
- 14 a -- it didn't go on for pages at any rate and it wasn't
- 15 huge amounts of money.
- MADAM CHAIR: We all got them.
- 17 CHAIRMAN DURHAM: But I think, you know, I
- 18 think one of the first articles that someone gave me to
- 19 read when I arrived was about Senate Bill 191 and I think
- 20 the article was written in an attempt to be flattering to
- a particular staff member here who had been extremely
- 22 involved with Senator Johnston and the passage of Senate
- 23 Bill 191 and it also detailed the involvement of the
- 24 business community and the foundations in achieving the
- 25 results of Senate Bill 191. When I -- and I represented



1 clients who supported 191 so I'm certainly not speaking 2 from any form of purity here. But it would -- it appeared 3 to me that when you sliced and diced it -- it was really not a good commentary on clean government. That there was just too much influence inside the department to influence 5 6 legislators to make a decision. And that appeared to be a 7 large major appeared to have been arrived at, not necessarily the department didn't agree with it to start 8 with, but it certainly had all the appearances of money 9 flowing to drive that decision. 10 And so I think a good part of government and 11 what we ought to be trying to do is where possible 12 13 eliminate the appearances of impropriety because it erodes public confidence in what we do. So this is designed to 14 try and eliminate in many cases impropriety but also I 15 think anybody who looks at this and the fact it's now kind 16 17 of front and center will probably look at grants with a little bit different, through a little different lens and 18 if they at all are suspicious then I would simply say to 19 Ms. Goff suspicion is in the eye of the beholder. 20 appears suspicious then there's going to be some follow up 21 and I think that's a good thing. I don't think this, I 22 23 mean it's pretty clear what we don't want done and I don't 24 know that a lot of it has been done. So what I would do is just if there's further discussion great, but it'll be 25



- on the agenda for amendment and action next month.
- 2 MADAM CHAIR: You can have your hammer back.
- 3 CHAIRMAN DURHAM: Where are we, let's see we
- 4 are at lunch, can we lunch. Why don't we stand in recess
- 5 until at least 12.35.
- 6 MADAM CHAIR: Okay, thanks.
- 7 (Pause)
- 8 CHAIRMAN DURHAM: Okay the Board will come
- 9 back to order, I apologize for the late start. We're
- going to move on to item 8.01 educator licensing fee
- 11 increase.
- 12 MS. O'NEILL: Thank you Mr. Chair, Mr. Chair
- 13 Members of the Board --
- 14 CHAIRMAN DURHAM: Please identify yourself
- 15 for the tape we're all trying to do better with the tape.
- MS. O'NEILL: Absolutely.
- 17 CHAIRMAN DURHAM: None of us are doing well
- 18 but we're trying.
- 19 MS. O'NEAL: I am Colleen O'Neill. I am the
- 20 executive director of the Office of Educator Preparation
- 21 and Licensing. Today I'm here to present an informational
- 22 item regarding educator licensor fees. I have a power
- 23 point that will walk us through some background
- 24 information about the Office of Educator Preparation and
- 25 Licensing which is also known as the Office of



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1 Professional Services and Educator Licensing and how our 2 educator licensor fees fund literally all services that we provide through the Office of Educator Preparation and 3 licensing. Additionally with me here this morning, this afternoon I guess it's changed to this afternoon is Mr. 5 6 Jeff Blanford, he is our chief financial officer. He is also here to help me answer some specific budget questions 7 that might come up and we will be able to also access Dr. 8 Katie Ampus (ph) when she arrives as well. 9 So with no further ado I will go ahead and 10 11 turn us to our power point presentation. And today's presentation outcomes really again I'm going to remind us 12

presentation outcomes really again I'm going to remind us an informational item only today. You do not need to take any action however this item is hopefully coming back to you in October, that's more a discussion that we'll have

16 at the end of our conversation.

But after this presentation we hope that you will understand what the Office of Licensure and Educative Preparation does. There will be quite a bit of background around really what does the office do and the data around that. We hope too that you understand the current budget situation and the cost drivers associated with it. We'll talk about what educator licensure fees fund and where we are with regard to our budget situation. We will understand some of the options for addressing the budget



1 situation and we will have plenty of opportunities to ask 2 questions, critical questions as we go forward. 3 So I have a really big picture I want to talk a little bit about what this office does. So the Office of Professional Services and Educator Licensure oversees 5 6 educator preparation, educator licensing so the actual processing of licensing as well as enforcement. 7 end we touch every single public educator that is 8 approximately 37,000 applications that we receive a year. 9 Of those 37,000 applications we have over 100,000 10 11 individuals that are supported outside of even the application process meaning they're either educators in 12 13 preservice coming to us, they are folks who have called us from out of state, they are districts calling to contact 14 us for future support systems, so we touch about 100,000 15 folks across the state. We also oversee every single 16 17 educator preparation entity either combined with the Colorado Department of Higher Education or on our own 18 19 through the Alternative Teacher and Principal Programs 20 which are our designated agencies including our Mocees (ph) and some of our third parties. 21 We review about two hundred content reviews a 22 23 year with regard to our educator preparation programs. 24 There are 49 educator preparation program entities and I will stick into here that's not in a slide we have one 25



1 person who does that. So I just want to make note that we 2 have one person who does all of that work with 49 ed prep agencies and over two hundred content reviews to date. 3 Ultimately we touch every single public school student in some way or another that is 899,000 students that we 5 6 impact in some way or another in the Office of Preparation 7 and Licensing. I am going to go ahead and give you the big picture and then I'll talk about individual things as 8 we go through, a little bit about each one of our business 9 lines which is what I do call them is our business lines 10 of educator preparation, enforcement, and licensure. 11 the work of the office is actually twofold we ensure that 12 13 we have high quality, qualified and talented educators working in our classrooms and schools. We do that through 14 our Colorado Revised State Statutes as well as the rules 15 that the State Board of Education sets forth for us. 16 17 We ensure that we have educator preparation 18 programs that meet the rigorous standards of today of 19 educating every single student today and tomorrow and for 20 the future. To that end the office achieves its work by conducting background checks on all of our applicants for 21 educator licenses or authorizations including our career 22 and technical authorizations that are issued on behalf of 23 the community college system, by evaluating applications 24 for and issuing licenses and authorizations to qualifying 25



- 1 individuals. By reviewing and supporting all educator
- 2 preparation programs offered in Colorado colleges,
- 3 universities, and designated agencies.
- 4 I'm going to go ahead and talk a little bit
- 5 about the ongoing role of the office and what these next
- 6 several slides will outline is really the increased
- 7 business needs and costs that are somewhat associated with
- 8 our office. So while the office has made substantial
- 9 gains in customer service and educator application
- 10 turnaround times I'm not sure how many of you were on the
- 11 Board when we used to have a six month licensing Dr.
- 12 Schroeder is shaking her head.
- 13 MS. SCHROEDER: You had a lot of calls.
- MS. O'NEILL: We had a few calls.
- 15 MS. SCHROEDER: We had a lot of calls.
- MS. O'NEILL: You had a lot of calls. We
- 17 had, I think there was a few newspaper reporters that were
- 18 interested in it as well. So we did used to have a six
- 19 month turnaround time on educator licensing, my
- 20 predecessor Dr. Jamie Getz (ph) did an incredible job as
- 21 well as this team of decreasing that turnaround time. We
- 22 now have a 4-6 week turnaround time and often in the lower
- 23 times of the year about a two week turnaround time. That
- is amazing for us, however as we've continued to go
- 25 forward we have also realized that in the last five years



since we've had those six month turn around time that some 1 2 of the roles and obligations of the office has increased. Some examples of that higher levels of customer service 3 email, phone, and technical support for educators in and outside of the state of Colorado have come forward to us. 5 6 An example of that is that we used to have our phone lines open from 8:30-4:30, how many teachers are teaching from 7 8:30-4:30, really not the most applicable time for 8 somebody to be able to give us a call. 9 So we did in the last year implement a 7:30 10 to 5 o'clock timeframe so that we at least had a few 11 minutes on the beginning of the day and the end of the 12 13 day, so they didn't have to take their entire plan period. So that's an example of increased customer service. 14 have had a call for stronger support in technical 15 16 assistance around our designated agencies for our educator 17 preparation programs, and this is a call to ensure that 18 they have complete alignment with our statutory requirements and obligations such us our educator 19 effectiveness work, our Colorado Academic Standards. 20 also have had an implementation of deeper and more 21 accountable authorizations and a re-authorization process 22 23 for the programs that we authorize for educator 24 preparation. Instead of doing just a paper review we have felt like it's much more important to be onsite and do 25

really clinical evaluations of our educator preparation



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2 agencies and have a deeper understanding of how we can 3 support them in different ways. A few additional pieces on that, we have had 4 an increase in support for an efficient streamlined 5 6 enforcement and investigation process and this is one of the areas that we probably don't talk about a whole lot, but it comes to you as the Board of Education quite often. 8 We do conduct the process to fully investigate educators 9 who have committed or who have engaged in unethical 10 11 behaviors as they are identified in statute or otherwise. We do all of the background investigations in order to 12 13 fully document and make the recommendation for the board. The time requirements directly impact district's abilities 14 to place educators in the classroom. So the longer it 15 16 takes us to investigate a situation and the longer that 17 holds on the more difficult it is for teachers to get into the classroom or for our districts to be able to respond. 18 19 We'd had an increase in the rigor associated with educator conduct investigations, reviews and 20 recommendations which have resulted in a backlog, in a 21 continued backlog, of our enforcement pieces that are 22 sitting in our office today. We have an increase in 23 educator appeals for the State Board of Education, these 24 are the actions that are related to their educator license 25



suspensions, annulments, denials, or revocations. seen a, I think we have practically doubled the amount of denials that are coming or the amount of appeals that are coming back from our educators when we move to revoke or deny a license. We will talk a little bit more about the financial impact that that has on us as an organization. We also have increased costs of legal hearing proceedings, these have become much more prevalent as our educators are more aggressively challenging the revocation and suspensions of licenses or denials. 

In addition to a few of those business needs that I've already talked about we have a few more. We've had an increase in the in state and out of state educator preparation entities seeking approval from the Colorado Department of Education to offer educator preparation services in Colorado. We have actually increased by over 50 percent in the last two years the number of individuals that have come to us saying we want to offer your teachers the opportunity or your future teachers the opportunity to take classes with us. That 50 percent increase we spend about 40-60 hour reviewing documentation for that and that 50 percent increase has caused a fairly large additional workload for some of our educator preparation people or our one educator preparation person. An example of that and I just want to so that you understand what that looks



1 like the Cal Frazier residency program by Dr. John Evans 2 that came forward a couple of months ago that was approved 3 by the Board of Education is an example of a designated agency coming to us asking for approval. So just so you have that in your head as to what that looks like. We 5 6 also have an increasing number of educator preparation programs requiring review and reauthorization so that 7 continues to be an ongoing cycle and what's happening is 8 they're starting to get more approvals for content, and it 9 increases our workload. Dr. Schroeder? 10 11 MS. SCHROEDER: Five years? 12 Ms. O'NEILL: Five years absolutely. 13 MS. SCHROEDER: Is that the cycle? 14 MS. O'NEILL: Yes so to that point our educator preparation entities are reviewed, and we 15 16 authorize no more than every five years. What's happening 17 though is our educator preparation entities are being 18 reauthorized every five years but they're adding more content that they're able to actually help support. So 19 20 instead of just a couple of them who used to do three or four content areas they're now adding fiver or six more 21 22 content areas trying to reach a larger percentage of 23 teachers, which is an excellent opportunity for us to get 24 more teachers into our system, but it is a little different workload. 25



1 In addition to the educator preparation 2 pieces associated with that we have some e-licensing hosting, so e-licensing is our online application system 3 that we issue all of our licenses from. The hosting and data increases have come to us now. We were pretty stable 5 6 for a couple of years, but we are now five years into that technology and that technology in terms of what happens in 7 five years and a piece of technology it almost becomes 8 obsolete and it's sitting on the forefront of needing some 9 10 maintenance, some general maintenance and even some data 11 storage areas. We are one terabyte of data storage right 12 now and are in need of probably another terabyte in the 13 next three years, that's how many applications we process in a -- in a year. So it's a large amount. And then we 14 have everyday business needs such as our rent, our cost of 15 16 living increases for staff and general operations that 17 continue to be on the rise and fees have not been adjusted for that. 18 So that brings me to my next option here, did 19 20 you know, did you know that the office is financially supported only by application fees for new and renewed 21 education licenses. So we have no other line item and I 22 23 think that's important because most people say to me well 24 what's your line item, we have none, we are fully supported 100 percent by fees only in our office. So all 25



1 of the educator preparation work we do, all of the 2 issuance of licenses and all of the enforcement pieces 3 that come forward are supported by educator licensing fees only. I have a few other did you knows. I will let you read those a little bit at your pleasure, but I think I 5 6 just covered most of them so again when the fees, when we talk about what happens in our office we're talking about the different line items that are associated with educator 8 preparation and educator licensure so that means we review 9 10 all the ed prep programs, we evaluate applications and we 11 issue those credentials to our applicants and our 12 educators. 13 We provide customer services and technical assistance, one of the things I do want to point out 14 quickly is that we have become kind of the human resources 15 16 branch to many of our rural educators. That means instead 17 of them trying to slog through getting an educator through the educator licensing system we become that outreach and 18 we help the educator come through that system. 19 20 Our superintensiples I think we tagged them this is something I learned from Dr. Anthes our 21 superintendents who are also principles in our rural 22 23 school districts have a lot on their plate they've come to 24 us we call them superintensiples they come to us asking for some additional support. We've continued to offer 25



1 that support for them. 2 So the fees continue on to talk about enforcement, we support enforcement, investigations, and 3 the ongoing legal costs that are associated with the office. Some of the questions before I go on that I know 5 6 people have had in their mind in the past or have asked me as we've had conversations over the last couple of months internally with folks is have the fees ever increased, and 8 the answer is actually yes the fees have increased. 9 present fee structure was approved in February 2011 and it 10 was implemented in March 2011. Until then the fees 11 remained constant at the level approved in May 2014. 12 13 increases at that point in time they absolutely were used to streamline the application process for educators. 14 This is how instead of sending in a paper copy of your 15 16 application you were able to use the e-licensing tools. 17 Significantly reduced the processing time from six months to four weeks, and we increased customer service to our 18 applicants and districts, so I think that's a demonstrated 19 20 effort of we increased fees and we gave a service back, so we made sure that we used those fees in a positive way. 21 There is a small bullet at the bottom of 22 23 there that says any adopted fees could happen in January 24  $1^{\text{st}}$  of 2016, I'm going to jump to the next slide really quickly and then I'll probably come back to that bullet 25



here in just a little bit. To give you a little bit of an 1 2 example of why I'm sitting in front you on the fees, the reason I am here is because increased business costs have 3 created an -- it's an impending shortfall. We will absolutely not have enough money as business costs 5 6 increase if we don't look at fees and be able to do something reasonable about them. 7 So in the essence of our Colorado Academic 8 Standards we have a math problem, and so our math problem 9 is that the current discrepancy between our revenue and 10 our expenditure is illustrated. Our current free 11 structure is less than what the rising cost of business is 12 13 for us plus the increased obligations required to do our So the rising cost of business is associated with 14 increased rent fees, increased fees for storage capacity 15 with our relicensing system, simple employee benefits and 16 17 cost of living increases every single year. In addition to some increased obligations 18 19 required to do our work which is customer service and support and technical support for all of our applicants in 20 email format as well as phone format and the extension of 21 that so that we can provide supports. It is also about 22 23 new preparation, new educative preparations seeking additional supports or seeking authorization within the 24 With that in mind if we were to continue with 25 state.



1 today's fee structure and it's slated our fund balance on 2 06/30/15 was 116,646. Our fund balance at the end of this year in June would be 150,582 in the red. If we did make 3 no changes whatsoever in any way. Our forecasted fund balance then for 06/30/2017 would be in the \$400,000 5 6 So that's the discrepancy as to where and we knew this was an impending issue. When you are a fee based 7 entity only and you have the cost of increased businesses 8 happening, business needs happening it is bound to not 9 even out at some point in time and our fees will not keep 10 11 up with our expenditures. Now there's all the bad news. The good news we've had some opportunities to have some 12 13 conversation internally for many months and we have a couple of options that we would like to present to you 14 that we have evaluated on multiple levels. 15 16 So to complete the Education Preparation 17 Licensure and enforcement work in a responsive and timely manner as well as to meet all of our future needs the 18 19 following possible options are presented. So this slide presents to you the very first line talks about our 20 current, what do we currently look like and what fees do 21 we charge. The second one is really what is the staff 22 recommendation and that's going back to consider all of 23 24 the current cost of business increases that we've been looking at as well as some of the cost increases 25



1 associated with additional customer service support in the 2 areas such as educator preparation and enforcement. that is the second line item and that will be the staff 3 recommendation. The third line items is really an option two and that is an option to just simply maintain the 5 6 services that we offer today and be able to fill in some of the gaps down the road. So first I would like to stop for just a second and see if there are any questions that 8 I can answer before I jump into some of the options that 9 we have? 10 11 UNIDENTIFIED VOICE: So you have a new 12 facility don't you over the last few years you moved out 13 of this building to a different building down the street. Has full time staff there increased over the last few 14 years as well? 15 MS. O'NEILL: Thank you I think that's a 16 17 great question. So right now we did move from this building to a lower cost rent district really on Evans, so 18 we are one of the furthest away from the building and we 19 have free parking which is I think one of the bonuses 20 We have increased staff by one. So from the point 21 in time in which it was in this building we have one 22 additional FTE. 23 24 UNIDENTIFIED VOICE: So how many, how many

total are in that office then?

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1 MS. O'NEILL: Right now there are 24. 2 are 24. Any other questions? 3 CHAIRMAN DURHAM: Ms. Rankin? MS. RANKIN: You have 24 employees are they all doing similar things or could you just, an overview of 5 6 that? MS. O'NEILL: Absolutely I'd love to give an 7 No they do not do similar things we have four 8 customer service representatives that answer the phones, 9 they do emails, they do initial reviews of our educator 10 applications as they come in to make sure that they're 11 there. And then we have one full time background kind of 12 13 investigator that processes all of the backgrounds for our Colorado Bureau of Investigation and Federal Bureau of 14 Investigation reports. 15 16 We have one enforcement supervisor that 17 oversees enforcement in e-licensing, then we also have three investigators that do all of our background 18 19 investigations and the reports forwarded to the Board of Education for renewals, denials, and revocations. 20 one e-licensing specialist who also is the backup to the 21 fingerprints person so that if the fingerprints person is 22 23 out in background then we can support that. We have ten evaluators who are the folks who oversee the evaluation 24 process associated with the licenses themselves. And then 25



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2 preparation person, that is Dr. Karen Martinez who 3 oversees all of the educator preparation programs in the state. Jen Weber is the specialist projects, she is technically a floater so she will do evaluations if she 5 6 needs to, she will do customer service if she needs to, she will do investigations if she needs to. Presently she has really been helping lead out the rules alignment 8 project, so she's been very supportive there. 9 remaining is supervisors or support staff such as myself. 10 11 Ms. RANKIN: How many teachers does that 12 include this year and what was it two years ago. 13 MS. O'NEILL: Sure how many teacher licenses do we issue? 14 Yes, that's the question thank 15 MS. RANKIN: 16 you. 17 MS. O'NEILL: Absolutely, absolutely, so we 18 actually, let me get you the exact numbers so that I'm

the rest of the remaining, then we have one educator

- for any number of reasons they didn't meet the
- requirements as outlined. Last year we oversaw I think it

right. We reviewed 37,505 applications last year, we

actually only issued 33,627 licenses, the rest were denied

- was, it ended up being about 110,000 contacts across the
- 24 state either from customer service, educator licensing,
- fingerprints backgrounds, or (indiscernible).



you must stay at the same.

1 MS. RANKIN: And how many, like how has that 2 grown in the last five years or so or just kind of--3 MS. O'NEILL: A ballpark on that? MS. RANKIN: Yeah, that would be good, that would be good. 5 6 MS. O'NEILL: Absolutely so I think we have stayed fairly static with our applications over the last 7 probably three years I would say. I think they've been 8 pretty static with their applications. The increases have 9 definitely come in educator preparation folks coming to 10 11 the table asking to be authorized to provide educator preparation services. The other increases are absolutely 12 13 in our enforcement arena, and I just you know that, that increase we have seen at least a 3-4 percent increase, we 14 have seen almost a hundred percent increase in the amount 15 16 of Attorney General support that we have needed in order 17 to actually move forward with revocations and denials. 18 really that larger support is coming there. We have seen an increase in the number of phone calls and email 19 inquiries we responded to 41,360 email inquiries alone 20 last year. So they have definitely seen an increase of 21 about 15 percent in the course of the last three years. 22 23 MS. RANKIN: Excuse me is that something that 24 also could be on your website that could answer, because



1 MS. O'NEILL: I love that question, I love 2 that question because we actually revamped our whole 3 website last year to make it a customer service portal, we're in the process of continuing that with our educator preparation site as well. So we did, we did exactly that 5 6 and what we have found is that there is still a large group of people that go to the website, copy the website, 7 and then send an email and say is this right. So it's 8 really one of the most amazing concepts I've ever seen in 9 my life but, but we have, and we continue to fine tune 10 that and hone it and try to make sure we answer the 11 questions on the site in a way that's meaningful. 12 13 MS. RANKIN: Thank you. Thank you. Okay, oh --14 MS. O'NEILL: CHAIRMAN DURHAM: I'm sorry, Ms. Goff. 15 That's okay, thank you, very 16 MS. GOFF: 17 quickly. Do we still have an annual, do we have to apply for spending authority still every budget year? Was that 18 permanent, we were permanently grandfathered in right a 19 couple of years ago. 20 MR. BLANFORD: Jeff Blanford, Chief Financial 21 Officer, we got a bill passed last year the continuous 22 23 spending authority expired last year. We got a bill to 24 extend it another three years, is that correct Colleen? MS. O'NEAL: 25 Yes.



1 MR. BLANFORD: So it's not permanent but we 2 do have another three years of continuous spending 3 authority. MS. GOFF: Is the - the backlog has also 4 decreased and has it decreased significantly on the 5 6 investigations because there are -- it's noticeable sometimes, how long of a time has gone by before initial 7 investigations started and if it comes this far between 8 that time and when we see it (indiscernible)? 9 10 MS. O'NEILL: Thank you for that question 11 So yes and no, the answer is yes and no. somewhat -- so we ran the gamut in background 12 13 investigations and I always try to give people an example of what I talk about when we do investigations. So we run 14 from minors in possession which is a fairly common meaning 15 16 I had alcohol and I was 19-years-old or something along 17 that line to things like vehicular homicide and/or child 18 abuse, and/or you know manslaughter literally in some So it literally depends on what's coming to us in 19 20 the moment. We've seen an increase in the link of 21 investigation time that it has taken for us for the mid to 22 23 high range misdemeanor and felony offences, and a decrease 24 in the investigation time that it is taking us for the minors in possession and I can be really honest about 25



Exchange League.

1 this, the reason there's a decrease in minors in 2 possession is because we have passed a marijuana law in the state of Colorado. And so it is, it's a very 3 different look for us today than it was two years ago with minors in possession or possession of paraphernalia 5 6 associated with drug possession. So the answer is yes and no, the answer for our time intensive ones has actually 7 increased over the course of the last two years, we've 8 also seen an increase literally in the depth or the 9 10 difficulty associated with pulling forward investigations 11 for very high level crimes and convictions. Okay. MS. GOFF: 12 Thank you. 13 CHAIRMAN DURHAM: Dr. Schroeder? MS. SCHROEDER: Just curious when we have 14 exchange teachers, teachers from other countries who may 15 16 want to come for a couple of years through the schools how does that affect or does that affect your department? 17 18 MS. O'NEILL: it absolutely does. So we do 19 have educator exchange programs, we work very closely with 20 four different educator exchange programs across the 21 nation Spain, Taiwan, the Hanbann {ph} program, and then also with the I'm good at CITEL is the, I'm sorry I've 22 just lost it Jane? 23 24 MS. GOFF: Colorado International Teacher's



1	MS. O'NEILL: Thank you so much. So we work
2	with all four of those fairly extensively. Because they
3	cannot even get into our system until they have a Social
4	Security number, to get the Social Security number they
5	actually have to go through the federal process. So in
6	some ways it helps us because then they are on file
7	federally so that we can get their fingerprints, get their
8	Social Security number and then we can move forward. I
9	would say that the time that it actually takes is in
10	communication, it's not necessarily in us processing it
l1	but it is in detailed communication that supports those
12	systems and those are, these can be very time intensive
13	depending on the number of exchange educators that we have
L4	coming in.
L5	CHAIRMAN DURHAM: Dr. Scheffel?
16	MS. SCHEFFEL: Can you compare fees or
L7	proposed fees of that of other states, similar?
18	MS. O'NEILL: Sure, absolutely Dr. Scheffel.
19	So just to give you a couple of high level examples and I
20	know you see up here on the screen that the staff
21	recommendation right there is a \$90 in state fee for
22	Colorado right now it is an \$80 fee. We would propose
23	that it would be upgraded to just \$10 but then we would
24	also implement an out-of-state fee and a differentiated
25	out-of-state fee. So right now they pay \$80 as well but



- 1 we would suggest a \$110 fee, it takes us twice as long to
- 2 review out-of-state licenses than it does in state
- 3 licenses.
- 4 As a comparison to your question Dr. Scheffel
- 5 let's talk a little bit about Wyoming. Wyoming in state
- 6 educator license fee is \$150, Wyoming out-of-state
- 7 educator license fee is \$200. Wyoming also adds a \$50,
- 8 I'm sorry -- yes a \$50 added endorsement fee to anything
- 9 above and beyond a single endorsement. So if I were to go
- 10 and get three different endorsements and I'm out-of-state
- 11 that is a very hefty fee that's associated with it. I
- 12 will give you New Mexico's as well. New Mexico has a
- 13 stratified fee base as well.
- 14 So they are in state 125, out-of-state 125
- 15 but if you are out-of-state every single endorsement that
- 16 you add is an additional \$95. So if you are wanting to
- 17 try to compare us to a couple of the states right around
- 18 us now that is not the case for Utah. Utah is \$40 for in
- 19 state and 74 for out-of-state so I have to readily admit
- that we are not in, in contest with Utah on the other
- 21 side. So that's just a couple of them, I do have more if
- you're interested.
- MS. SCHEFFEL: Well how does Utah survive?
- 24 CHAIRMAN DURHAM: Yes.
- MS. O'NEILL: I don't know.



1 UNIDENTIFIED VOICE: Connected to that. 2 CHAIRMAN DURHAM: Go ahead yes. 3 UNIDENTIFIED VOICE: Does that include or not the placement exam if there is one? A couple of, I know at least two of those states still have a placement exam 5 6 of some sort. Is the fee on top of that? MS. O'NEILL: Yes, yes, so the fee is on top of that so they not only would take the -- they would be 8 9 applying for the fee but then they would also apply for 10 any of their placement or content assessment or it's not 11 really teacher assessment fees that are in addition to that. So it would be kind of double whammied a little bit 12 13 there. 14 UNIDENTIFIED VOICE: Thanks. CHAIRMAN DURHAM: Further questions? 15 16 MS. O'NEILL: Okay, let me, I'll go on really 17 briefly to overview a few of the options that we have. 18 I will be quick with this but one of the things that we really wanted to make sure that people knew is what are 19 20 some of the implications of the three different fees that 21 we kind of had up there which was the first option which as you can see is maintain no fee increase. 22 That means we 23 do nothing what that really means is the implications are 24 as under current conditions we will absolutely exceed our revenues in the 15-16 year which will result in a cut in 25



1 services and expenditures. It means we'd have to look at 2 what services we're providing and who is providing those services and we will have to decrease them in some way or 3 another. Increased license application times. Dr. Schroeder I don't ever want to go back to 5 6 six months, but I am terribly afraid that as a result of that we would definitely be increasing the licensure turnaround times, of course we'd be looking at a budget 8 deficit, lack of support to the field and in particular 9 our roles is something that we could decrease not of 10 interest to me, but we certainly could do it. 11 12 would be back here probably every year talking a little 13 bit about how we can help provide better service to our applicants. 14 I'm going to go ahead and skip over the next 15 16 slide because this is really --17 UNIDENTIFIED VOICE: Let me ask you to clarify what is the effect as we increase the time 18 necessary for a teacher's license? What does that do at 19 the school district, the school level and school district 20 level because I think that's important for people to 21 understand please? 22 23 MS. O'NEILL: Thank you I think that, that's 24 really important you're right. When we increase the amount of time that it actually takes for us to issue a



1 license we can cut in to actual funding that's supported 2 by our district. So we do highly qualified provisions, 3 part of highly qualified is that you have to have a license in the area in which you are teaching, not necessarily in the area you're teaching I'm sorry I 5 6 shouldn't say that. But you have to have a license by the State of Colorado issued to you. If we begin to have 7 access times associated with that there are human 8 resources in our, at our district level have to submit all 9 10 of their highly qualified information in December, so that 11 begins, that's an open window for it. If they are submitting and they don't have licenses in their hand then 12 13 that can affect the amount of title funding that comes to them on the other side. 14 So we're not only -- we're literally 15 16 affecting a district's ability to fund. Not only that but 17 we're affecting students. If we know for a fact that it's 18 taking us six months to actually identify somebody for a 19 license or not this person may be in the classroom for six 20 months or longer and not actually be highly qualified and/or have all of the requirements that we expect to be 21 in front of our students. So there's definitely some 22 23 implications that sit on the other side of that. 24 UNIDENTIFIED VOICE: Thank you.

CHAIRMAN DURHAM: Any further questions?



UNIDENTIFIED VOICE: She wasn't finished. 1 2 CHAIRMAN DURHAM: Oh you weren't finished I'm 3 sorry. MS. O'NEILL: I'm sorry you know we need to 4 schedule me for like 45 minutes. 5 6 CHAIRMAN DURHAM: I'll catch up. MS. O'NEILL: An hour, I don't know. 7 going to skip the next one and go onto the staff request. 8 This one I do want to take just a moment to go over 9 because this is really the implications that would be 10 associated with a staff request which again right now 11 we're saying is a \$10 increase to our in-state educators 12 13 and then we will stratify this for the first time ever in Colorado we would stratify it and we would actually do an 14 additional increase for our out-of-state of \$30. 15 So the increase in-state 10, increase out-of-16 17 state is 30. The implications associated with this is really that it's a limited cost for all of our in-state 18 19 educators. We have about a 51 percent rate of educators in the State of Colorado applying for licenses, the 20 remainder of those are from out of state. So this would 21 be a cost, pretty minimal cost to our in-state folks. 22 23 Again please keep in mind that it takes about twice as long to review an educator license from out-of-state as it 24 does in-state. This would ensure that we have a positive 25

fund balance to plan for future finance enhancements to



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2 the Licensure and Educator Preparation Office. 3 Increased support in customer service to our rural districts, our educators, and mostly to our educator preparation program would also allow us to increase our 5 6 ability to reduce the enforcement timelines resulting in quicker response times for applicants and school districts. I think there was a question on the table that 8 I neglected to answer. We have about 400 active 9 enforcement cases right now, 400 active, the most, the 10 longest is actually a 2011 case but it has been through, 11 it's been through a lot since 2011 but for the majority of 12 13 them it is 2013 that is really the longest, we really are working on aa lot of our educator preparator or our 14 educator enforcement pieces that are really in 2014 and 15 2015 but just so that you have an understanding of kind of 16 17 how many that really is. The benefit of this as we've outlined here is 18 19 really no need to go for another fee increase for at least 20 five years, that was one of the stipulations that as we started having this conversation I personally was 21 incredibly adamant about is I do not want to do this every 22 23 year, that is not fair to our applicants, it is not fair to our educators. We really want to make it something 24 that they can, they can handle but that it's not -- it's 25



not completely unfair to them. This would provide us with 1 2 two folks to improve our services to educator preparation 3 and it would be 100 percent transparent that when we have one person doing this work with 49 educator preparation entities we are being nothing but reactive. 5 6 We are trying to be as proactive as we can, but it is very difficult to do so we would like to turn that to be very very proactive for educator preparation 8 programs. It would provide us with one FTE to address the 9 enforcement backlog and reduce our processing times. 10 we think one more additional investigator in helping us 11 track down information and really digging into that would 12 13 help increase our ability to bring forward things in a more timely manner. And then it would allow us to 14 continue our customer service and reduce turnaround time 15 for our educators to receive their license. 16 The next 17 slide is really a cost breakdown of what that could look like for us and what the actual financial implications 18 would be. I will not take the time to go over that in 19 detail but if there are any questions that pop up right 20 away please let us know. 21 You can see that the expected cash fund 22 23 balance is within our statutory limits and gives us some leeway associated with that, but it certainly does not 24 overburden educators from the financial perspective. 25



1 second option that I did want to talk about is what would 2 it take to just maintain the services that we really have today and meet the needs, the absolute needs of increased 3 business which include rent, technology, cost of living. That is an option of a \$20 out-of-state fee so that is an 5 6 option that we wanted to make sure was presented in front of you, that you knew was very clearly there. 7 The implications of this is that that is no 8 increase for anyone in the State of Colorado that would be 9 an out-of-state increase only. It would support the 10 11 current services and the operations that we have today, it would increase our ability to fund our applicant appeals 12 13 meaning we would be able to look at our enforcement investigation cases and we would be able to fund the 14 continued appeals associated with that. However there 15 16 would also be no additional staff support for the two 17 areas that we feel that there is need for, educator 18 preparation and enforcement. There would be support for continued technology implementation or enhancements for an 19 20 e-licensing system that is now five years old and again in technology realm that's starting to get up there in every 21 day realm I absolutely don't consider five years old I 22 23 consider it I'm just going to stay at 40, I'm never going 24 five years older. I'm going to stay there forever.

So the benefits is no cost to Colorado



educators, we maintain our current level of customer 1 2 service and we can keep pace with the costs of the 3 increases and the costs that we cannot control in any way, shape, or form. You can see on the next slide the budget impact that would be associated with that and what the 5 6 expected cash fund balance would be. The last slide here 7 really outlines the proposed solution which again is that \$10 in-state fee, the 20, 30 I apologize the \$30 out-of-8 9 state fee that would really meet the needs and I've 10 already probably harped on this a little bit, so I'll skip 11 over that. At this point in time what I will remind us 12 13 is that we really do not have to take action on this I want to encourage you to 14 today, it was informational. ask or tell or instruct us to investigate any other 15 16 opportunities or options, or concerns that you might have 17 over the course of the next 30 days so that we could 18 potentially bring it back to you. Questions, feedback, next steps, and tentative timelines I did want to give you 19 what a very tentative timeline could look like for this 20 which was Board of Action potentially in October there 21 22 would be a very large scale communication process 23 associated with it. We could potentially implement by 24 January 1, 2016 but we would absolutely want to be very very clear with our communication process around then with 25



- 1 that.
- 2 CHAIRMAN DURHAM: Questions, additional
- questions, or comments from members of the Board? Yes Dr.
- 4 Scheffel.
- 5 MS. SCHEFFEL: Thanks for the presentation.
- 6 Do you have no support for technology apart from this B
- 7 structure I mean as being part of CVE you get no support
- 8 on technology?
- 9 MS. O'NEILL: Thank you for the question. We
- do have IMS support, no IT support, but our system
- 11 actually is run by third party vendors, we are a 24/7
- 12 system, we are the only technically system that has to be
- up and running 24 hours, 7 days a week every day of the
- 14 year. So we're actually supported by a third party vendor
- that does the vast majority of that work.
- MS. SCHEFFEL: And then your fees pay for
- 17 that?
- MS. O'NEILL: Yes.
- 19 MS. SCHEFFEL: So what portion of it is paid
- for in terms of the tech support is 70/30 or?
- MS. O'NEILL: I can do some research on it Dr.
- 22 Scheffel. I mean at this point in time really it is just
- 23 our infrastructure meaning our internet connectivity. And
- 24 our support from a technical perspective would really be
- 25 the only services that we utilize from CDE everything else



1 is paid for my fees right down to purchasing the computers and the servers and the software. 2 3 UNIDENTIFIED VOICE: Sorry I didn't know you were referring to the split between CDE and licensing as far as that goes. They really only get the basic network 5 6 services file, print services, in the move there was 7 configuration because of the geographic change. But once they had that in place those aren't really ongoing costs, 8 the internet connectivity is about the same as it would be 9 here once you have it all set up. So it's comparable to 10 11 almost every other area and the department since they have their licensing system posted separately that's a 12 13 different load on the infrastructure. MS. SCHEFFEL: So is that a question of the 14 budget to pay for servers or keeping up the website or 15 16 what is it? 17 MS. O'NEILL: A little bit of everything really what it goes is to our educational licenses 18 associated with the e-licensing system so that's a 19 20 recurring annual cost and yeah the actual e-licensing system, it also goes to all of the hosting and the data 21 22 management. We have a database manager that we pay for in 23 a third party environment as well and then it also goes for any enhancements. So e-licensing and I, this is a 24 very detailed conversation I'm happy to come back at 25



- 1 another time with more. But e-licensing is actually an
- off-the-shelf system, it was not meant for educator
- 3 licensing, it was really meant for real estate. So any
- 4 changes that we want to ask for because it's an off-the-
- 5 shelf system requires custom programing on the other side.
- 6 It sits on the SQL server database, so we don't have SQL
- 7 server programmers in our office, so we have to contract
- 8 for that service as well with our third party. So it's a
- 9 fairly detailed I would have to say process associated
- 10 with that.
- 11 CHAIRMAN DURHAM: You don't pay overhead cost
- 12 recoveries to the department or to the state?
- 13 MS. O'NEILL: Give me that one more time I'm
- 14 sorry.
- 15 CHAIRMAN DURHAM: Overhead cost recoveries
- are these a certain percentage of this fee income
- 17 allocated for overhead cost recovery.
- 18 UNIDENTIFIED VOICE: Yes sir, all cash funds
- 19 across the state there are some exceptions but by and
- large the rule is that cash funds are assessed in indirect
- costs, so they're assessed in net cost.
- 22 CHAIRMAN DURHAM: What's the percentage?
- 23 UNIDENTIFIED VOICE: I believe it's 12
- 24 percent this year, it might be 12.1 so don't quote me but
- 25 12 percent is your ball park.



1 CHAIRMAN DURHAM: So yeah we should take that 2 up with the JBC probably as to whether or not that's 3 excessive. But yes. MS. RANKIN: I have a question is there a 4 certain time of year where you have a bump in the amount 5 6 and is there any temp help you get for that or how do you handle that? 7 MS. O'NEILL: Thank you I appreciate that 8 question too Ms. Rankin. Yes the answer is yes there is 9 definitely a period of time in which we have a bump. 10 So beginning in April through about the end of August or at 11 least September we have a significant increase in the 12 13 number of applications and then we kind of have a little bit of a breather and then starting again the first of 14 December through about the beginning of February. Any 15 time that a graduation occurs and large scale graduations. 16 17 So December/May and we start getting them. So we really only have about a decrease of two maybe two-and-a-half 18 19 months where we don't have guite as much. So is part of your FTE to help 20 MS. RANKIN: alleviate that kind of a situation or can people that know 21 they're going to graduate in June maybe apply in their 22 third year knowing they're going to make it so that it 23 doesn't cause that bump? 24

MS. O'NEILL: I think there's probably two



1 different answers. One is we do hire additional temp help 2 mostly to help answer the phones over the course of that 3 period, we usually don't hire them for evaluations, but we hire them for phone help, customer service support. But also by law they actually have to have their degree in 5 6 their hand when we issue a license so it it's kind of a little bit of a catch 22 for them, they can come in they 7 have 90 days from the point in time in which they submit 8 an application to the point in time in which we close it 9 if they do not provide us all of the documentation so that 10 11 it does not stay open for infinity. MS. RANKIN. 12 Thank you. 13 CHAIRMAN DURHAM: Any further questions? 14 MS. GOFF: Just one quickly. CHAIRMAN DURHAM: Yes, Ms. Goff. 15 16 MS. GOFF: I'm interested in knowing 17 ballpark's good ratio of in-state to out-of-state license 18 especially new license or renewals. 19 MS. O'NEILL: You bet, I think we run right around 49 percent a little, just under 49 percent of out-20 of-state initial licensure candidates and then we run 21 22 about 51 percent in-state. So we are actually in a 23 business term we are an import and an export state, so we 24 bring them in, and we export them. So it's a little bit of both for us. It's interesting it's one of the few 25



- states that I know of that we really run a pretty close 50/50 in-state and out-of-state candidates.
- 3 MS. GOFF: is that an ongoing trend?
- 4 MS. O'NEILL: Yeah, I don't think it's
- 5 changed since, yeah.
- 6 MS. GOFF: That's good to know, thank you.
- 7 CHAIRMAN DURHAM: Go ahead.
- 8 UNIDENTIFIED VOICE: I quess I wanted to make
- 9 a comment that I certainly, I definitely agree with the
- 10 staff recommendation that we only do this once every five
- 11 years, I just don't think it makes sense to make this an
- ongoing thing. I think it's up to us to talk about
- 13 whether we're ready to do, to expand services or not
- 14 expand services. I will mention that I was, my husband
- 15 was asking me last night what we would be talking about,
- 16 so we sort of went into this because he was once a
- 17 teacher. He said you charge the same for in-state and
- 18 out-state, he said when you get a fishing license it costs
- 19 a heck of a lot more for out-of-state I'm not sure there's
- 20 an analogy I think he was talking hunting license too but
- anyway.
- I think generally it's unusual that we've had
- 23 the same as you have pointed out it costs twice as much so
- I'm kind of curious why we're not charging twice as much.
- 25 In other words being a cost accountant type I have that in



- 1 my head but on the other hand we're not, we're not
- 2 providing a license for a highly compensated profession
- 3 so.
- 4 CHAIRMAN DURHAM: If you're trying to
- 5 attract, trying to attract teachers to the state you may
- 6 not want to create a disincentive for applying so there's
- 7 probably some reason for not allocating full costs.
- 8 UNIDENTIFIED VOICE: I agree.
- 9 CHAIRMAN DURHAM: Yes Ms. Rankin.
- 10 MS. RANKIN: I just have one more quick
- 11 question. How much does it cost for one more terabyte?
- MS. O'NEILL: The storage server that we
- would be looking at is about \$4000.
- MS. RANKIN: Thank you.
- MS. O'NEILL: You bet.
- 16 CHAIRMAN DURHAM: Any additional questions?
- 17 So your request is then to have this on the agenda for
- 18 approval in the form of the staff recommended option for
- 19 the next meeting?
- 20 MS. O'NEILL: That would be our next step if
- there's no other, nothing else that comes forward in the
- next month with folks asking us to take an investigative
- look at any other options that we may have. But that
- 24 would be the request Mr. Chair yes.
- 25 CHAIRMAN DURHAM: Thank you. All right we'll



1	include that then for the next meeting. Okay if it's
2	everybody's pleasure to proceed, a short break.
3	UNIDENTIFIED VOICE: Two minutes. Very
4	short.
5	CHAIRMAN DURHAM: Five, very short, five-
6	minute break.
7	(Meeting adjourned)
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1	CERTIFICATE
2	I, Kimberly C. McCright, Certified Vendor and
3	Notary, do hereby certify that the above-mentioned matter
4	occurred as hereinbefore set out.
5	I FURTHER CERTIFY THAT the proceedings of such
6	were reported by me or under my supervision, later reduced
7	to typewritten form under my supervision and control and
8	that the foregoing pages are a full, true and correct
9	transcription of the original notes.
10	IN WITNESS WHEREOF, I have hereunto set my hand
11	and seal this 25th day of January, 2018.
12	
13	/s/ Kimberly C. McCright
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